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## NEWS RELEASE

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### **MARSH & MCLENNAN AGENCY ACQUIRES iaCONSULTING ACQUISITION FURTHER ENHANCES EMPLOYEE BENEFITS EXPERTISE IN TEXAS**

White Plains, New York, February 7, 2017 – Marsh & McLennan Agency LLC (MMA), the middle market agency subsidiary of Marsh, today announced that it has acquired [iaCONSULTING](#), a Lubbock, Texas-based employee benefits consulting firm. Terms of the transaction were not disclosed.

Founded in 1994, iaCONSULTING offers a wide range of employee health and benefits-related services to midsize employers in Texas. iaCONSULTING CEO Bill Hartsfield and the rest of the firm’s employees will join MMA and operate out of MMA’s existing office in Lubbock.

“I welcome the talented and experienced employee benefits professionals at iaCONSULTING to MMA and look forward to further expanding our presence in the Lubbock and West Texas market,” said Bill Henry, CEO of MMA’s Southwest region.

Mr. Hartsfield added: “We are excited to join MMA and view this move as an excellent opportunity to build on iaCONSULTING’s success over the last 23 years. As a part of MMA, our clients will now have access to a wider range of products and services to address their emerging and evolving needs.”

### **About Marsh & McLennan Agency**

[Marsh & McLennan Agency LLC](#) is a subsidiary of Marsh established in 2008 to serve as a platform for the middle market. In 2015, it expanded its national footprint into Canada. MMA offers commercial property, casualty, personal lines, and employee benefits to midsize businesses and individuals across North America.

## **About Marsh**

[Marsh](#) is a global leader in insurance broking and risk management. Marsh helps clients succeed by defining, designing, and delivering innovative industry-specific solutions that help them effectively manage risk. Marsh's approximately 30,000 colleagues work together to serve clients in more than 130 countries. Marsh is a wholly owned subsidiary of [Marsh & McLennan Companies](#) (NYSE: MMC), a global professional services firm offering clients advice and solutions in the areas of risk, strategy, and people. With annual revenue of US\$13 billion and approximately 60,000 colleagues worldwide, Marsh & McLennan Companies is also the parent company of [Guy Carpenter](#), a leader in providing risk and reinsurance intermediary services; [Mercer](#), a leader in talent, health, retirement, and investment consulting; and [Oliver Wyman](#), a leader in management consulting. Follow Marsh on Twitter, [@MarshGlobal](#); [LinkedIn](#); [Facebook](#); and [YouTube](#).