

PAUL KRAEMER TO JOIN MARSH & McLENNAN AGENCY'S NEW ENGLAND TEAM AS PRESIDENT OF EMPLOYEE HEALTH & BENEFITS



BOSTON, MA – MAY 2018– Marsh & McLennan Agency announced that Paul Kraemer, former Vice President, National Workplace Voluntary Benefits (WVB) Distribution Leader with Humana, will be joining the New England Region, leading the Employee Health & Benefits divisions.

"I am thrilled to have Paul join the MMA New England team," said Jerry Alderman, Marsh & McLennan Agency New England, CEO. "Paul's industry experience, energy and integrity will help direct us in our future commitments to our colleagues, clients and communities."

Paul brings both domestic and international employee benefits experience, including health, specialty and worksite voluntary benefits. He's built and led high-performing teams and developed trusting relationships, including with several Marsh & McLennan Agency colleagues, over the past 13+ years in his roles with Humana Inc. and KMG America, and previously with ING/ReliaStar.

In his most recent role as Vice President, National Workplace Voluntary Benefits (WVB) Distribution Leader with Humana, he was credited with starting Humana's dedicated WVB sales and service channel, building a dedicated national team comprised of 40 sales and service professionals, and managing an in-force WVB block of \$180 Million. With Humana, Paul previously held the position of Eastern Regional CEO for seven years. As Eastern Regional CEO he led sales for their employer group segment in addition to managing the finance and retention teams comprised of 375 associates.

About Marsh & McLennan Agency- Marsh & McLennan Agency LLC, a subsidiary of Marsh, was established in 2008 to meet the needs of midsize businesses in the United States. MMA operates autonomously from Marsh to offer employee benefits, executive benefits, retirement, commercial property & casualty, and personal lines to clients across the United States.

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If you would like more information, or to schedule an interview, please contact Emily Verbeck at 617-587-2396 or Emily.Verbeck@MarshMMA.com.

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